



**NICE** Tanzania  
*Consulting to Inspire*

TRAINING & CONSULTANCY

**2021**  
COMPANY PROFILE



**“WE ARE SOCIAL CONSULTING FIRM SERVING THE PROFESSIONAL NEEDS  
WITH THE FOCUS ON THE CHANGE AND DEVELOPMENT RATHER  
THAN BUSINESS AND PROFIT MAKING”**



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# ABOUT US

NICE Tanzania is an integrated consulting firm with a mission to support organization to achieve their growth potentials. NICE is poised to serve different sectors and assist organizations to outperform in the dynamic business environment and challenging market place.

His consulting focus and core competencies lie in the areas of PROJECT, OPERATIONAL AND STRATEGIES - planning, advisory and management; Monitoring, Performance auditing, and assurance; project excellence, training and management support.

As an African company, we want to uplift people, grow organizations and be the catalyst for progress on our continent. We believe that this begins with empowering individuals to build productive teams, profitable companies and thriving economies.

The particular strength of NICE is her interdisciplinary network of professionals and the collaborative framework with other consulting firms and subject matter experts.

Our team is our utmost asset as they are meticulously selected to meet the challenge of today's business environment.

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To provide the best consultancy services in the areas of education empowerment, youth empowerment, CSOs development, and business development using top-class experienced consultants from around the globe..



We are VISIONED to become an excellent consultancy services provider in developing and nurturing responsible community leaders and social entrepreneurs.

# THE PRIME OBJECTIVE OF NICE ADVISORY FUNCTION

To assist Third Sectors Initiatives, in developing their Internal Capacity and mentoring substitutes by sharing our international expertise and research. We provide advisory services in all the key areas of;

**Organizational and its Strategic Development**

**Productivity and Quality Management of Programs**

**Cooperate and Management Consulting**

**Strategy Development and Human Resources Development**



**Consultancy is Expensive and Costing, NICE We deliver the Value for Money to Create Impact at the Cost effectiveness Participatory Workshop and Training Programs.**

# YOUR PERFORMANCE IS OUR **BUSINESS**



We believe your people and objective are the key to your business success. For employees to thrive and companies to future-proof their businesses, organizations need to create a healthy, performance-enabling environment and provide their people with the tools they need to perform at their best.

We custom create smart, targeted performance-enhancing solutions through a range of products, processes, services and technologies that empower your people and deliver measurable results and returns for your business.

# OUR SERVICES AT A GLANCE

We Help Our Clients / Organization to Optimize their Performance

## OUR VALUES

**01** COMMITMENT

EXCELLENCE **02**

**03** PERFORMANCE

# TRAINING AND CAPACITY BUILDING

## ORGANIZATION-TEAM-INDIVIDUALS

Clients require timely, accurate and customized plan, efficient internal control activities and effective performance reporting processes.

We collaborate with our clients to deliver a tailor - made sustainable training on the working tool, procedures, methodologies and system. We offer the following services:

- Organizational Development Training
- Team Building, Strategic Management and Synergy
- Individual Performance maximization programs
- Planning, Organizing and Controlling program and Project Objective
- Operational Scope Management, SOP development and Integration





# ORGANIZATIONAL MANAGEMENT CONSULTANCY

In order to stay competitive, business owners and the management team need to build internal agility to weather through the complex business environment.

Businesses must up-play their strengths in order to access opportunities while at the same time mitigate their weaknesses and the threat posed. In addition, they need to make sure that all their processes and procedures are effectively attaining their objectives yet flexible enough to adapt to the changing environment. In this regard, we help businesses to build capacity and exploit new opportunities to restructure their organization to achieve the best outcome.

- Training and organization capacity building
- Research and Review consulting
- General Operational consulting
- Management consulting and Leadership Support
- Organizational planning, management and growth
- Performance Audits and Development of Lesson to future excellence
- Succession and success Planning and development



# COACHING AND MENTORING PROGRAMS

Clients require to see result of the consultancy and capacity building that it impacting in all stages of operations and development of a particular organization for project or Organizational Coaching program and mentoring, we work with our clients in deal advisory to:

- Conduct the Research and Baseline studies to Appraise the Ideas, Concept and proposals
- We develop the customized solution and Longer term focus and input
- Developing new and existing person skill- we empower organization on the Solution
- Assess potential projects to ensure decisions made are feasible and well planned
- Provide strategic commercial and financial advice, Business readiness and preparedness
- Structure projects to achieve set objectives, Execute projects, on time and on budget
- Evaluating strategic alternatives
- Work with Government, agencies and sponsors
- Leading negotiation with contacting party, Financial close support



# OUR COMPETENCE AREAS FOR CONSULTANCY & TRAINING

Project and Planning Management  
Research studies and Development  
Strategic Planning and Management  
Operational Management and Reviews  
Monitoring, Evaluation, Appraisal , Feasibility Study  
Systems, Department and Organizational Diagnosis  
Corporate Soft Skills and Management, Leadership Skills

## PROJECT MANAGEMENT ESSENTIAL

Various Professionals like Telecoms, Banking, Management , HR, Engineers are not normally taught the principles of project management, although it is a critical function in their careers. Most professionals see themselves as technical experts, not project managers, but business is business and every team member or leader I know of seems to find themselves face to face with the realities of timelines, budgets, and people management on a regular basis.

- Project management is a multi-faceted discipline that contains many individual specialties within it. Some people consider their career to be a project manager rather than technical expert, particularly on larger projects.

With our breadth of experience and expertise in Project management, we provide a comprehensive consultancy service for our clients including:

# PROJECT MANAGEMENT ESSENTIAL

- Project Designing and Planning
- Project Appraisal and Feasibility Study
- Customer and risk profile
- Analyzing and assessing information
- Project Management and Control
- Monitoring, Evaluation and Reporting
- Management of 12 Essential Key Areas for Every Project



## WE SUPPORT ALL ASPECTS OF THE SUCCESS IN PROJECT MANAGEMENT

- **Initiating** - Authorizing the project and establishing funding.
- **Planning** - Developing the project schedule, budget, and project management plan.
- **Executing** - Performing the project work.
- **Monitoring & Controlling** - Ensuring the project stays on track to meet the schedule, budget, and any other item contained within the project management plan.
- **Closing** - Developing as-built plans, closing contracts, etc.

# **STRATEGIC PLANNING, ADVISORY & CONSULTANCY**

Your strategic plan is the document that shapes the specific activities you'll undertake to overcome the challenges you face on the way to your goals. It spells out the logical steps you will take to lead you from the start to the finish of your endeavor.

With remarkable expertise in this area, we offer strategic consultancy from the establishment of new entities to resolving strategic conflicts within the day to day work and operation We advise clients on how to achieve their business objectives by reducing their performance risks and meeting their compliance obligations. Our consultancy also enhances business and operating efficiency as we advise clients on managing t heir Annual and Operation Plan and Schedule

Our services in this field include, but are not limited to, the following:

- Strategic Organizational Setup and Review
- Strategic Execution and Management
- Strategic Review and Analysis- Periodic Review
- Strategic Alignment with the Core day to day Operational of Organization
- Strategies due diligence



# OPERATIONAL ADVISORY & MANAGEMENT

Operational is the Key and Most important department of the Organizational, We NICE Tanzania we Support and Extend our service to make sure the Operational Excellence of a particular organization is at stake. Our services in this field include, but are not limited to, the following:

- **Integration management.** The bigger picture stuff that doesn't fit into specific knowledge areas, like writing the project management plan, dealing with project changes, etc.
- **Scope management.** Defining the project scope and ensuring it doesn't change except when specifically planned for (scope creep).
- **Time management.** Developing the project schedule and ensuring the project stays on schedule.
- **Cost management.** Estimating the project's cost and ensuring the project stays under budget.
- **Quality management.** Determining what the quality standards for the project are, and how the project will meet those standards.
- **Human resource management.** Defining the job responsibilities of the project team, acquiring the personnel and giving them the tools to succeed.
- **Communications management.** Establishing the communications needs of the project.
- **Risk management.** Determining the biggest risks to the successful completion of the project, how they will be mitigated, controlled, or transferred, and developing written response plans where necessary.
- **Procurement management.** Itemizing the external vendors required to complete the project and determining how they will be managed.
- **Stakeholder management.** Defining the project's stakeholders and analyzing their needs

# SCANNING AND DIAGNOSIS

Our collaborative approach takes time to understand your unique business needs.

- We specialize in Corporate Scanning and diagnoses - programs for Project, Planning, Performance, General Management, Leadership and Strategy, CSR Projects and Government/Public Sector, for both management and technical skills.
- We do Feasibility Study, Appraisal, Periodic Program and Organizational Review, Need Assessment and Baseline studies, Monitoring and Evaluation,
- In addition to the extensive industrial experience in Sustainability, Marketing, Fundraising and Profit Maximization, we have a pool of experts in our faculty specializing in specific areas that serve organizations of numerous industries.
- We believe in a collaborative approach – becoming a part of our client's business and knowing as much about their operations and challenges as possible. We listen to understand your issues and business objectives.
- We want to support our clients to achieve their objectives, improve their bottom-line results and sustain their competitive advantage.
- We are a Solution-Driven organization with customized program dedicated to the essence of training and development.



# EFEFCTIVE MANAGEMENT TRAINING APPROACH

- We are committed to create a strong and continuous improvement in the overall performance of your organization. We create a smart partnership with you to fully understand your unique business strategy, goals, needs, objectives and culture.
- Following that, your needs will be studied and a tailor-made program will be designed for your organization. The core aims of the training is to build and sustain the skills and behaviors that are essential to your business success.

## OUR TRAINING IS IN 5 KEY AREAS:

- PROJECT AND PROGRAM MANAGEMENT
- GENERAL MANAGEMENT (ADMIN) & SELF MANAGEMENT (STAFF)
- GENERAL MANAGEMENT (SUPPORT AND ENABLERS (S&E))
- ORGANIZATIONAL SUPPORT SKILLS
- LEADERSHIP AND STRATEGY

## FOCUS TRAINING AREAS

Research,  
Baseline and  
Feasibility  
Studies





## **COURSE REGISTRATION PROCEDURE**

Training courses are designed and scheduled in the One – five days training and workshop package .

Depending on the organization needs, organizations can select a particular course or a selection of courses as a customized module

We request that organizations call us or email us using the details on the contact page.

Detailed course objectives, content, duration, mode of delivery, number of participants, logistics, duration, dates and fees will be agreed with the organizations.



## **CONSULTANCY AND ADVISORY PROCEDURE**

We respond to Client Call for Proposal, meet and Study his Challenge.

We share the Plausible proposal, Methodology and Means as Solution Depending on the organization needs, NICE can select a particular Team and intervention to respond to the need either, Empowering the Client (organization/ individual) to do it – train, coach and mentor them,

Doing it for and on behalf of organization We work in Participatory manner with the Client to make sure we meet and don't deviate the Actual demand of the client .

We share the sustainable solution and operating plan and procedures

# THIS IS WHAT WE ARE PROUD OF AND PROMISE YOU.

We align people and environments to optimal performance through a variety of performance-enhancing solutions

We normally develop a unique understanding of the connected mechanisms and contexts that drive people and organizational performance.

We use this understanding to design smart, targeted and integrated solutions across our offering, to address our clients' unique challenges, and drive progress and performance.

## VALUE FOR MONEY

“Contrary to popular belief, that Consultants is Expensive the motive behind NICE Tanzania is not to focus on Business and Profit but rather to deliver the Quality Solutions to Organization for Development”.  
Program Management –NICE Tanzania



# OUR STRATEGIC PARTNER



## OUR COMMITMENT

We provides expertise to optimize your business. We deliver what others promise by using our expert team competences



### SHARING THE ART OF

We believe that Business performance relies on people performance. Our focus is people Development as the art of Consultancy



### SHARING THE SCIENCE OF

Webase on your Professionalism and Professional Industry to share the Modes and Ways to maximize the Science of what you are doing as Technical part



### SHARING WITH INTEGRITY

We provide ourselves on to utilize to the fullest the Art and Science Integration of the Consultancy service we Provide

## PARTNERSHIP DEVELOPMENT AND SUSTAIN

We finally promise to continuous contact with the NICE Tanzania LMS (Learners Management System) to assure what we promise and impact brings value.

Also we build partnership with our Clients for Future support and Development



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**TRAINING & CONSULTANCY**

We can Offer one of our consultants to visit your location free of charge. Understanding the unique mix of personalities among Interesting, right? your co-workers, managers, and employees can lay the groundwork for fulfilling relationships, productive teams and project success.

**KINDLY REACH US AT**

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